

Doing Business with Charter

Areas of Opportunity

Construction Service Providers

Underground Construction (trenching, boring, plowing), Aerial Construction, Fiber and Coax Splicing, New Build Walkout, Make Ready Engineering and Construction, Permitting (ROW, Pole, Railroad), Pole Loading Analysis, Pole Compliance

Facility Operations

Landscaping, Snow Removal, Janitorial Services, Facility Management, Furniture and Fixtures, Safety Equipment and Supplies, Signage, Architecture and Engineering

Cable Install & Repair

Drop Bury Services, Residential and Commercial CPE Installation Services (includes aerial drop services)

Outside Plant Materials & Distribution

Manufacturers or Distributors that can provide Cable, Plant Materials, Connectors, Aerial & Underground Hardware, Installation Materials, Fiber Cable & Accessories, or Tools & Safety Equipment

Customer Premise Equipment

Manufacturers that can provide Video Set Top Boxes, Cable Modems, WiFi Routers and Remote Controls, Accessories and Services

Network Hardware

Manufactures that can provide Network Routers, Network Switches, Optical Product, Access Equipment, and Network Accessories and Services

Becoming a Supplier

Step-By-Step Guide

1 Make Your Business Known

Engage with Charter team members using the "Contact Us" form on the Supplier Diversity webpage. Identify your company's product and service areas and any additional information relevant to your capabilities.

You can also connect with Charter team members at conferences and expo events, trade shows, industry meetings, and other professional events.

2 Get Evaluated by Business Decision Makers

Once an opportunity or need is presented, qualified suppliers may be invited to compete for Charter's business. All competitive supplier submissions are reviewed and evaluated by Procurement and by the Business Unit decision makers.

Final source selection decisions are made by the Business Unit that will utilize the product or service.

3 Complete Contracting and Supplier Onboarding Processes

Suppliers selected for business with Charter will go through the contracting process and/or supplier onboarding for payment processing prior to starting work or delivering good.